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# Golden Cargo S.A.



*Member of Golden Union Group*



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# Company Profile



- Founded in 1989
- IATA rank No 1, in Greece
- Number of employees: 100
- 3 subsidiary companies (Golden Courier, World Packing & Logistics, Esperides Logistics)
- Total warehouse space in Greece: 10.000 sqm, 6000 pallets storage capacity
- ISO 9001:2008 Certified



## Facts & Figures

- **Revenue :** 21,6 million USD
- **Number of shipments:** over 40000/2014
- **Volume:** over 11.000 tons
- **Customer base:** 250 companies -  
Providing service for 2.000 vessels
- **Number of employees:** 100
- **Strategically located** in 17 countries:
- Greece, Germany, USA, Singapore,  
The Netherlands, Brazil, Argentina, South  
Korea, Japan, PR China, South Africa,  
Great Britain, Italy, Cyprus, Malta, UAE  
and Australia



# Air Freight

- Daily consolidation
- Full and partial charters
- On-board courier services
- Customs brokerage
- Import, export and transshipment
- Handling of dangerous goods
- Packaging, crating
- Oversize/overweight cargo
- Global carrier agreements







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# Sea Freight

- NVOCC consolidation service
- Full project co-ordination
- Door-to-door service for LCL and FCL
- Cartage and inland freight by truck or rail
- Warehousing and storage
- Export packaging and crating
- Customs brokerage
- Complete documentation services
- Consular work





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# Global Locations





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# Warehousing & Logistics



**Aspropirgos**  
4000 sqm – bonded w/h



**Piraeus**  
2000 sqm

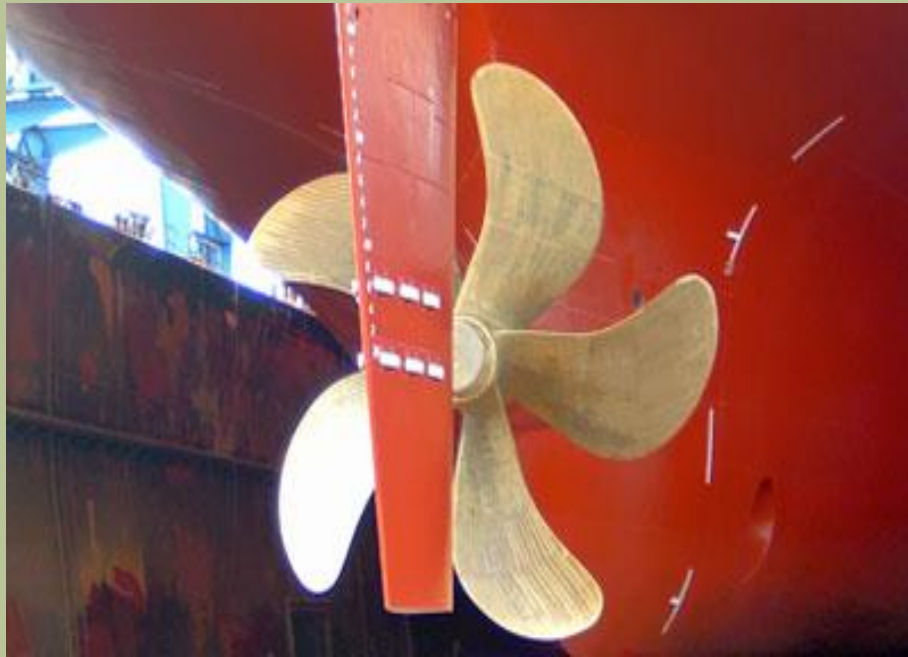






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# Marine Solutions (1)



- A highly specialized product, designed to meet the time-sensitive needs of Maritime industry
- Marine spare parts delivery on 24/7/365 basis, anywhere in the globe
- Tailor-made solutions for ship owners, ship management companies, shipyards and marine spare parts suppliers
- Single source communication channel door to deck





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## Marine Solutions (2)



- On-board deliveries
- Local & Shipside pick-up and delivery
- On-line inventory / stock report
- Replacement parts stockpiling
- Oversized cargos
- Charter service
- Warehousing and Distribution
- Dry-dock and new building projects
- Reverse logistics (landed spare parts)
- Project cargo
- Information Technology solutions specially designed for Marine industry



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# GCMS Portal ©

Our unique Purchase Order & Warehouse management Web-based Portal



OnLine Data Portal - Mozilla Firefox

File Edit View History Bookmarks Tools Help

OnLine Data Portal

www.gco.gr/OD\_WEB\_APP/BusinessIntelligence.ASPX

And

Date Received Is between 01/01/2000 And 31/12/2009

Warehouse Is like SEL-HELLMANN WORLDWIDE LOGISTI

Vessel Is any of <enter a value>

Order Equals <enter a value>

Status Equals <enter a value>

Delivery Status Equals <enter a value>

Airport Is any of <enter a value>

Customer Equals <enter a value>

Create or ?

Search Add New Export to PDF

Edit Export to XLS

Reset Filter Delete Export to RTF

Export to CSV

Search Results Pivot Manipulation Chart Presentation

Drag a column header here to group by that column

#	Order	Vessel	Date Received	Warehouse	Supplier	Quantity	Weight	Shipping Detai	Status	Origin City	Destination	Delivery Sta	Product	Attachments (	Commands
Instructions	049/2012e-419779	MASTER OF M/V AMALIE ESSBERGER EX UCT ELWOOD	16/06/2012	SEL-HELLMANN WORLDWIDE LOGISTI	CAPE LINE	1.00	3.000		Dispatched	SEL		N/A		049_2012e-419779(P1).f	
Instructions	008/2012e-419254	MASTER OF M/V AMALIE ESSBERGER EX UCT ELWOOD	16/06/2012	SEL-HELLMANN WORLDWIDE LOGISTI	DH	1.00	78.000		Dispatched	SEL		N/A	ELECTRIC MOTOR	dh (1).pdf	
Instructions	018/2012e-412799	MASTER OF M/V AMALIE ESSBERGER EX UCT ELWOOD	19/05/2012	SEL-HELLMANN WORLDWIDE LOGISTI	DAE HWA	1.00	7.000	074-5455 3763	Dispatched	SEL	ROTTERDAM	N/A		d20113260,4 0745455376	
Instructions	044/2012e-409662	MASTER OF M/V AMALIE ESSBERGER EX UCT ELWOOD	02/05/2012	SEL-HELLMANN WORLDWIDE LOGISTI	CAPE LINE	1.00	25.000	074-5455 3763	Dispatched	SEL	ROTTERDAM	N/A		044_2012e-409662(P1).f 0745455376	

- Multifunctional
- Real time reporting & information.
- Purchase order confirmation and fulfillment, electronically transmitted.
- Electronic instructions function.
- Inventory management, archiving & reporting.
- Unique & secure access for each customer
- User friendly
- Free of charge

Helping you keep track of your orders



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# Marine Solutions to the test

What we're asked to offer



- **Reach off-limits**
- **Meet extreme deadlines**
- **Combine industry products**
- **Utilization of resources**
- **Offer value-for-money solutions**



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# Skill Table



Skill area	Golden Cargo	Comments
Pick-up (spares collection)	✓	Access to a dense network of partners and/or operates at strategically important locations for the maritime industry.
Consolidation	✓	Dedicated, ships spares consolidation.
Specialized Handling	✓	Represented WW, operating 24/7 .
Dangerous goods	✓	Fully accredited/ compliant/ experienced in handling and transport of IMO/DG goods
Customs brokerage (import, export and trans-shipment/goods “in transit”)	✓	Extensive brokerage possibilities in all strategic maritime gateways and in free harbors
Presence at strategic locations/gateways (harbors)	✓	Presence in all major strategic maritime gateways. Member of an extensive partner network with 443 offices in 157 countries.
Local replacement & stockpiling	✓	Local & international warehousing possibilities to holds & stockpile spare parts for customer's vessels.
Assembly & Value added Services	✓	Assemblies and other value added services can be performed on site by Golden Cargo and its partners.
Specialized delivery (i.e. on-board, ship-side)	✓	Offer delivery possibilities at the ports, dock-side or OPL (off port limits) 24/7
Reverse logistics (specifically for Maritime Logistics)	✓	Off-loads from vessels can be taken care of by Golden Cargo at any call port.
Industry - designed IT	✓	Specialized internet based portal system (live information, order tracking, documentation retrieval) as well as extensive vessel/owners/intel database (vessels particulars, key contacts, vessel position, transit & port stay).
Contacts & insight   Industry, Owners, Vessels & Agents	✓	Golden Cargo's strength is the industry's insight as well as the in-depth knowledge of marine operations and well established contacts with ship-owners ,vessel agents, suppliers, etc.)
Experience/Proven-track-record within the Maritime Logistics sector	✓	Providing service for approximately 60% of the Greek owned fleet.

***Not a typical A to B service. We are taking the B(eyond) a step further***



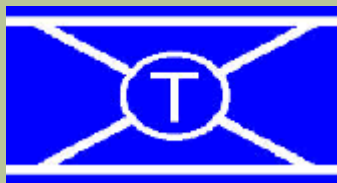


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# Customer list



MARAN GAS MARITIME INC.





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## Customer list





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## Contact Details



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